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PETROLEUM PRODUCT PIPELINE SYSTEM THROUGH SERBIA

Green supply chains

OIL Forum, October 2024.

Why a pipeline?

Pipeline transport is more economic, efficient and ecologically the most acceptable mode of transport

All developed economies mostly depend on energy supply, in terms of guaranteed delivery and price stability

Potential vulnerability of energy supply by conventional modes of transport (barges, railway and tank trucks)

Reduced environmental pollution (soil, water and air)

Increased security of supply

Cooperation of the countries in region

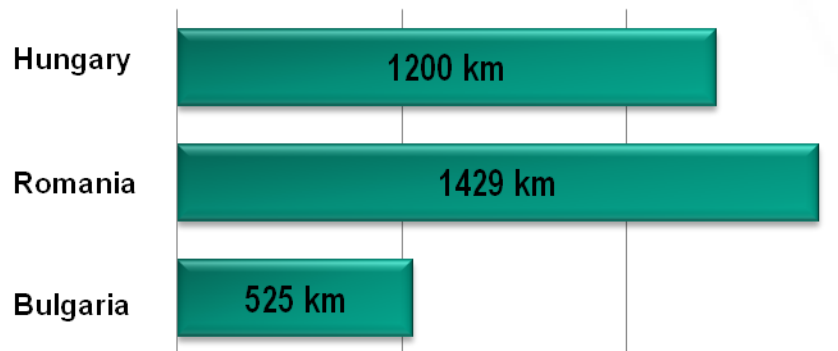
De monopolization, regulated transport prices

OIL PRODUCTS PIPELINE SYSTEMS IN SURROUNDING COUNTRIES

Brief History

Long distance and large diameter oil product pipelines were pioneered in the USA in 1940s due to the energy demands of the Second World War. In 1941 oil industry executives began to plan the building of two pipelines, 24" in diameter called the „Big Inch” to transport crude oil and another 20" in diameter, called „Little Big Inch” to transport refined products. Pipeline was to travel 2.300 km from East Texas to the northeast states. It was the longest pipelines ever built up to that date.

In Europe 1944 was launch „Pluto” project. This project was to construct undersea product pipeline under the English Channel between England and France, to provide vital fuel form Britain to Allied forces in France. Pipeline had 3 inches diameter.

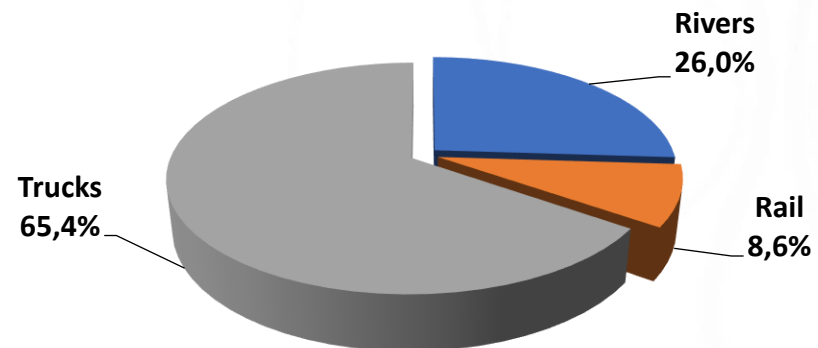


SERBIA MARKET OVERVIEW

MODELS OF TRANSPORTATION OF MOTOR FUELS IN SERBIA

Conventional modes of transport: roads, rails, rivers

Distribution by various modes of transport in the total transport of motor fuels in Serbia



- ✿ In 2022 Serbia consumed around 2.2 million tons of motor fuels (gasoline and diesel)
- ✿ The increase in consumption of motor fuels in Serbia is 2-3% per annum

Transport volume and growth rate estimates (t)



Country	Channel	Product	Product 2	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041
Serbia	Retail	Euro diesel	Euro diesel	498,066	509,814	523,256	531,778	542,112	545,454	547,844	548,298	544,878	544,878	544,878	544,878	544,878	544,878	544,878	544,878	544,878	544,878	544,878
Serbia	Retail	Euro diesel G drive	Euro diesel	166,022	169,938	174,418	177,260	180,704	181,818	182,616	182,766	181,626	181,626	181,626	181,626	181,626	181,626	181,626	181,626	181,626	181,626	181,626
Serbia	Wholesale	Euro diesel	Euro diesel	1,011,276	1,022,904	1,039,430	1,027,264	1,023,394	1,025,672	1,025,826	1,028,242	1,033,418	1,033,418	1,033,418	1,033,418	1,033,418	1,033,418	1,033,418	1,033,418	1,033,418	1,033,418	1,033,418
Total diesel Serbia				1,675,364	1,702,656	1,737,104	1,736,302	1,746,210	1,752,944	1,756,286	1,759,306	1,759,922	1,759,922	1,759,922	1,759,922	1,759,922	1,759,922	1,759,922	1,759,922	1,759,922	1,759,922	1,759,922
Country	Channel	Product	Product 2	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041
Serbia	Retail	Euro Premium BMB-95	Gasoline	155,912	158,582	160,560	164,088	167,526	167,762	168,578	168,846	167,358	167,358	167,358	167,358	167,358	167,358	167,358	167,358	167,358	167,358	167,358
Serbia	Wholesale	Euro Premium BMB-95	Gasoline	185,726	187,198	189,408	184,274	182,334	183,426	182,840	182,992	182,930	182,930	182,930	182,930	182,930	182,930	182,930	182,930	182,930	182,930	182,930
Total gasoline Serbia				341,638	345,780	349,968	348,362	349,860	351,188	351,418	351,838	350,288	350,288	350,288	350,288	350,288	350,288	350,288	350,288	350,288	350,288	350,288
Country	Channel	Product	Product 2	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041
Bulgaria	Retail	Euro diesel	Euro diesel	37,162	38,005	37,723	37,300	36,896	36,445	35,992	35,386	34,774	34,774	34,774	34,774	34,774	34,774	34,774	34,774	34,774	34,774	34,774
Bulgaria	Retail	Euro diesel G drive	Euro diesel	13,311	13,702	13,971	14,196	14,433	14,656	14,884	15,051	15,215	15,215	15,215	15,215	15,215	15,215	15,215	15,215	15,215	15,215	15,215
Bulgaria	Wholesale	Euro diesel	Euro diesel	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000
Total diesel Bulgaria				68,474	69,707	69,694	69,496	69,329	69,101	68,876	68,437	67,988	67,988	67,988	67,988	67,988	67,988	67,988	67,988	67,988	67,988	67,988
Country	Channel	Product	Product 2	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041
Bulgaria	Retail	Euro Premium BMB-95	Gasoline	12,931	13,389	13,757	13,928	14,100	14,278	14,466	14,644	14,688	14,688	14,688	14,688	14,688	14,688	14,688	14,688	14,688	14,688	14,688
Bulgaria	Wholesale	Euro Premium BMB-95	Gasoline	15,000	15,000	15,000	25,562	25,784	26,342	26,842	27,340	27,440	27,440	27,440	27,440	27,440	27,440	27,440	27,440	27,440	27,440	27,440
Total gasoline Bulgaria				27,931	28,389	28,757	39,490	39,884	40,620	41,308	41,984	42,128	42,128	42,128	42,128	42,128	42,128	42,128	42,128	42,128	42,128	42,128
Gasoline				2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041
KOSOVO*				30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000
N. Makedonija				8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000
Albania				2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500

* Source NIS a.d.

total shares of shipping to terminals (%)

Shipping to terminals diesel:		2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041
Smederevo	18.69%	333,685	319,192	325,499	324,515	326,367	327,625	328,250	328,814	328,929	328,929	328,929	328,929	328,929	328,929	328,929	328,929	328,929	328,929	328,929
Niš	13.62%	101,164	232,900	237,450	236,454	237,804	238,721	239,176	239,587	239,671	239,671	239,671	239,671	239,671	239,671	239,671	239,671	239,671	239,671	239,671
Novi Sad	21.41%	352,851	366,095	373,350	371,742	373,864	375,305	376,021	376,667	376,799	376,799	376,799	376,799	376,799	376,799	376,799	376,799	376,799	376,799	376,799
Shipping to terminals gasoline:		2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041
Smederevo	11.36%	58,698	42,000	43,500	39,557	39,727	39,878	39,904	39,951	39,775	39,775	39,775	39,775	39,775	39,775	39,775	39,775	39,775	39,775	39,775
Niš	16.32%	37,561	56,963	59,202	56,853	57,097	57,314	57,351	57,420	57,167	57,167	57,167	57,167	57,167	57,167	57,167	57,167	57,167	57,167	57,167
Novi Sad	19.60%	72,201	72,700	75,100	68,292	68,586	68,846	68,891	68,974	68,670	68,670	68,670	68,670	68,670	68,670	68,670	68,670	68,670	68,670	68,670

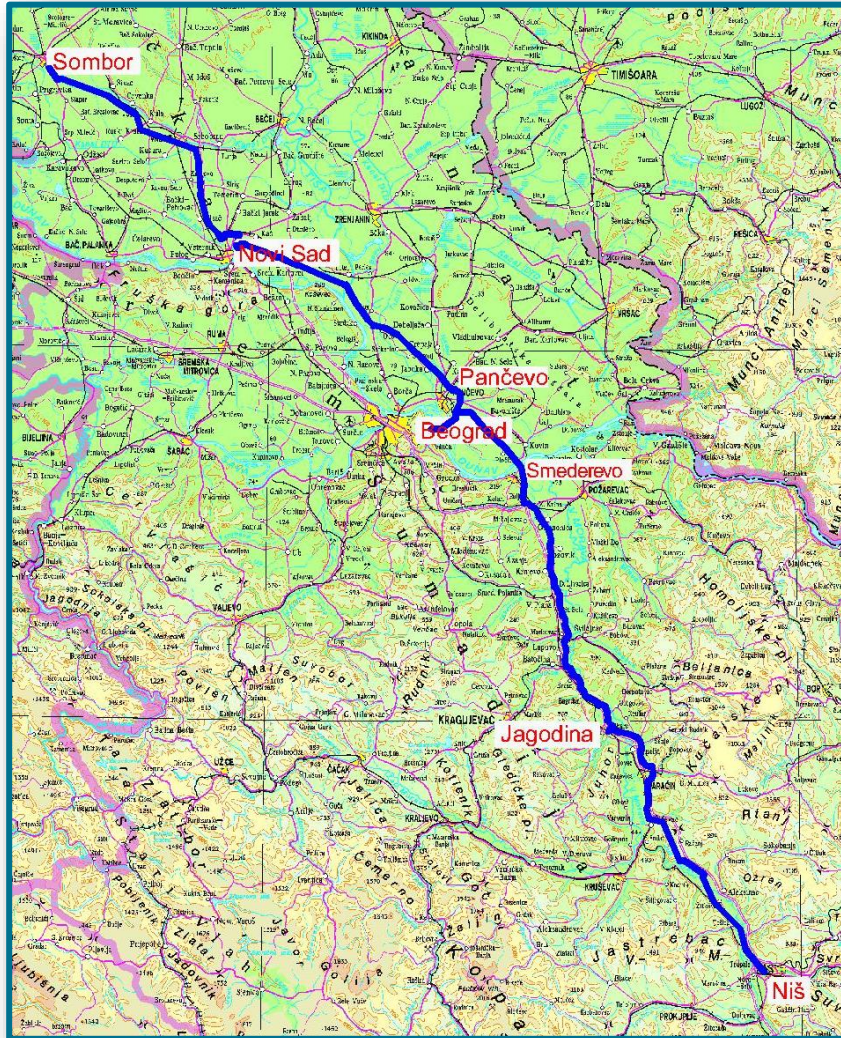
* Source NIS a.d.

Market growth rate

Time horizon		
2026-2030 ⁺	2031-2040 ⁺	2041-2050 ⁺
2,2%	1,5%	1,0%



PETROLEUM PRODUCTS PIPELINE SYSTEM THROUGH SERBIA



Single pipeline transport for gasoline and diesel

Transport routes:

- Pančevo - Novi Sad - Sombor
- Pančevo - Smederevo - Jagodina – Niš
- Pančevo - Beograd

Total pipeline length: **402km**

Total pipeline capacity: **4,3 Mt/y**

I FACILITY

sections Pančevo – Novi Sad and
Pančevo – Smederevo

II FACILITY

sections Smederevo – Jagodina and
Jagodina – Niš

III FACILITY (optional)

sections Pančevo – Beograd and
Novi Sad – Sombor

PIPELINE SYSTEM THROUGH SERBIA

I FACILITY : SECTIONS PANČEVO – NOVI SAD AND PANČEVO - SMEDEREVO

- I phase - 32,8 million EUR:
 - section Pančevo – Smederevo
 - section Pančevo – Novi Sad
- II phase – 18,3 million EUR:
 - Tanks 4x5.000 m³ for diesel and 4x5.000m³ for gasoline at the Pančevo Terminal
 - Tanks 2x13.000 m³ for diesel and 2x5.000 m³ for gasoline at the Smederevo Terminal
- III phase – 6,2 million EUR:
 - New pumps for further shipment



PIPELINE SYSTEM – FIRST FACILITY:

Pipeline sections Pančevo-Smederevo and Pančevo- Novi Sad

Pančevo – Smederevo Section

Length: approx 26.9 km

Pipeline diameter: 12”

Route: parallel to gas pipeline RG-01-10

Danube river crossing

- ❑ **Pančevo Terminal**
 - pumping station
 - metering station
 - tanks

- ❑ **Smederevo Terminal**
 - pumping station
 - metering station
 - tanks



Pančevo – Novi Sad Section

Length: 91.4 km

Pipeline diameter: 10”

Route: parallel to existing crude oil pipeline

3 river crossings (Tisa and Tamiš)

- ❑ **Pančevo Terminal**
 - pumping station
 - metering station
 - tanks

- ❑ **Novi Sad Terminal**
 - existing tanks (Terminal NS)
 - pumping station
 - metering station



Market supply, quantity and tariff structure assessment

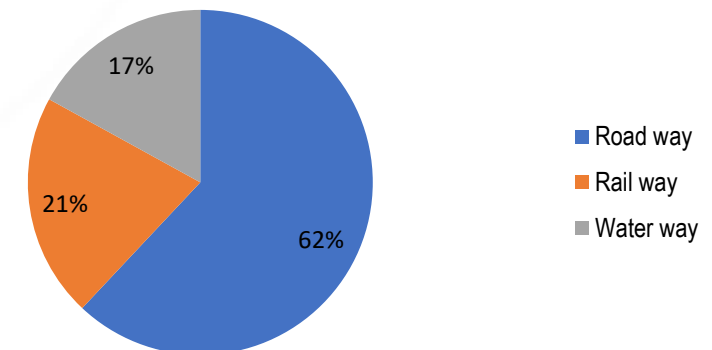
DISTRICTS	2027. annual transported quantity (t)	Tariff for section (€/t)
Mačva, Kolubara, Podunavlje, Braničevo, Pomoravlje, Šumadija, Morava, Raška, Zlatibor, Rasina districts from terminal Smederevo	660,995	PA-SD, 2,00*
City Novi Sad, South Bačka, Srem, North Bačka, West Bačka, North Banat, Middle Banat districts from terminal Novi Sad	442,710	PA-NS, 4,50*
TOTAL:	1,103,705	

- Tariff are expressed without VAT
- Source: Feasibility Study

annual quantity to terminal Smederevo can be increased adding state obligatory reserve storigin on that terminal and supplying 50% of Belgrade needs

Existing structure for fuel sale from Refinery Pancevo by transport types

Sales



BASIC DESIGN – COST ESTIMATE

Pipeline sections Pančevo-Smederevo, Pančevo-Novi Sad

- Feasibility Study with Basic Design for pipeline sections Pančevo-Smederevo and Pančevo-Novi Sad
- Three-phased construction:

- PHASE I:** construction of oil products pipeline connecting oil refinery in Pančevo with existing tanks in Smederevo and Novi Sad
- PHASE II:** construction of new tanks in Pančevo and Smederevo
- PHASE III:** new pumps for transport to Jagodina and Sombor

Cost Estimate for the first phase of the First Facility Construction

	Material (€)	Construction (€)		
1. PIPE ROUTING	7.653.794	10.253.059	Investment cost including Engineering (3%) – total (without VAT)	
Pipeline Pa-Sd DN 300	2.226.806	2.615.403		
Pipeline Pa-NS DN 250	5.426.988	7.637.656		
2. TERMINALS	9.079.381	2.477.791		
Terminal Pančevo	6.967.604	1.815.881	Material (€)	Construction (€)
Terminal Smederevo	1.441.955	484.201	16.733.175	16.127.850
Terminal Novi Sad	669.822	177.709	TOTAL	
3. OTHER COSTS	0	2.440.000	32.861.025	

PIPELINE SYSTEM

Sections Smederevo-Jagodina and Jagodina-Niš

Length: approx 92.3 km

Pipeline diameter: 12"

Route: parallel to gas pipelines

RG-08-01 and MG-08

Velika Morava river crossing

Bagrdan mountain crossing

□ Jagodina Terminal

- pumping station
- metering station
- tanks



Length: approx 102.1 km

Pipeline diameter: 10"

Route: parallel to gas pipelines

MG-08, MG-09 and RG-09-01

2 Južna Morava river crossings

“Mečka” mountain crossing

- Niš Terminal
- metering station



PIPELINE SYSTEM

Sections Novi Sad-Sombor and Pančevo-Beograd - optional

Novi Sad-Sombor Section

Length: approx 92.2 km

Pipeline diameter: 8"

Route: parallel to gas pipeline
RG-04-15 and E-75 highway

4 irrigation canal crossings

❑ **Novi Sad Terminal**

- pumping station
- metering station

❑ **Sombor Terminal**

- metering station
- tanks



Pančevo-Beograd Section

Length: approx 15 km

Pipeline diameter: 8"

Danube river crossing

❑ **Pančevo Terminal**

- pumping station
- metering station
- tanks

❑ **Beograd Terminal**

- metering station
- tanks



PETROLEUM PRODUCTS PIPELINE SYSTEM THROUGH SERBIA

Activities on the project



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Done

- Prefeasibility Study with Conceptual Design for all pipeline sections
- Signing up MoU
- Completion and adoption of the Spatial Plan of Special Purpose for Petroleum Products Pipeline in Serbia
- Feasibility Study with Basic Design and EIA for pipeline sections Pančevo-Novı Sad and Pančevo-Smederevo
- Cadastral Study (NS-PA-SD)
- Proclamation on Public interest for the partial expropriation
- Detailed regulation plan for the central complex of Pančevo terminal
- Location permit for first facility
- Submitted a request for construction permit for first facility

To be done

- Detail Design for Pančevo-Smederevo and Pančevo-Novı Sad section
- Procurement & Construction (construction of Pančevo-Smederevo section is planned in 2026).
- Commissioning & Start up

Is this project feasible?

- Relatively high CAPEX oposite relatively small annual quantity for transport
- First several years tariff for transportation probably will be higher than present for barges

Benefits for NIS and potential other users:

- Increase security of supply in order to respond to growing demands
- No problems with bad weather (fog, high wind, low river water levels etc.)
- No necessary needs for maintenance and repair services for trucks
- Other company solve logistic problems
- No necessary losses during loading and unloading
- No green tax should be paid
- De monopolization, regulated transport prices

Benefits for State and community:

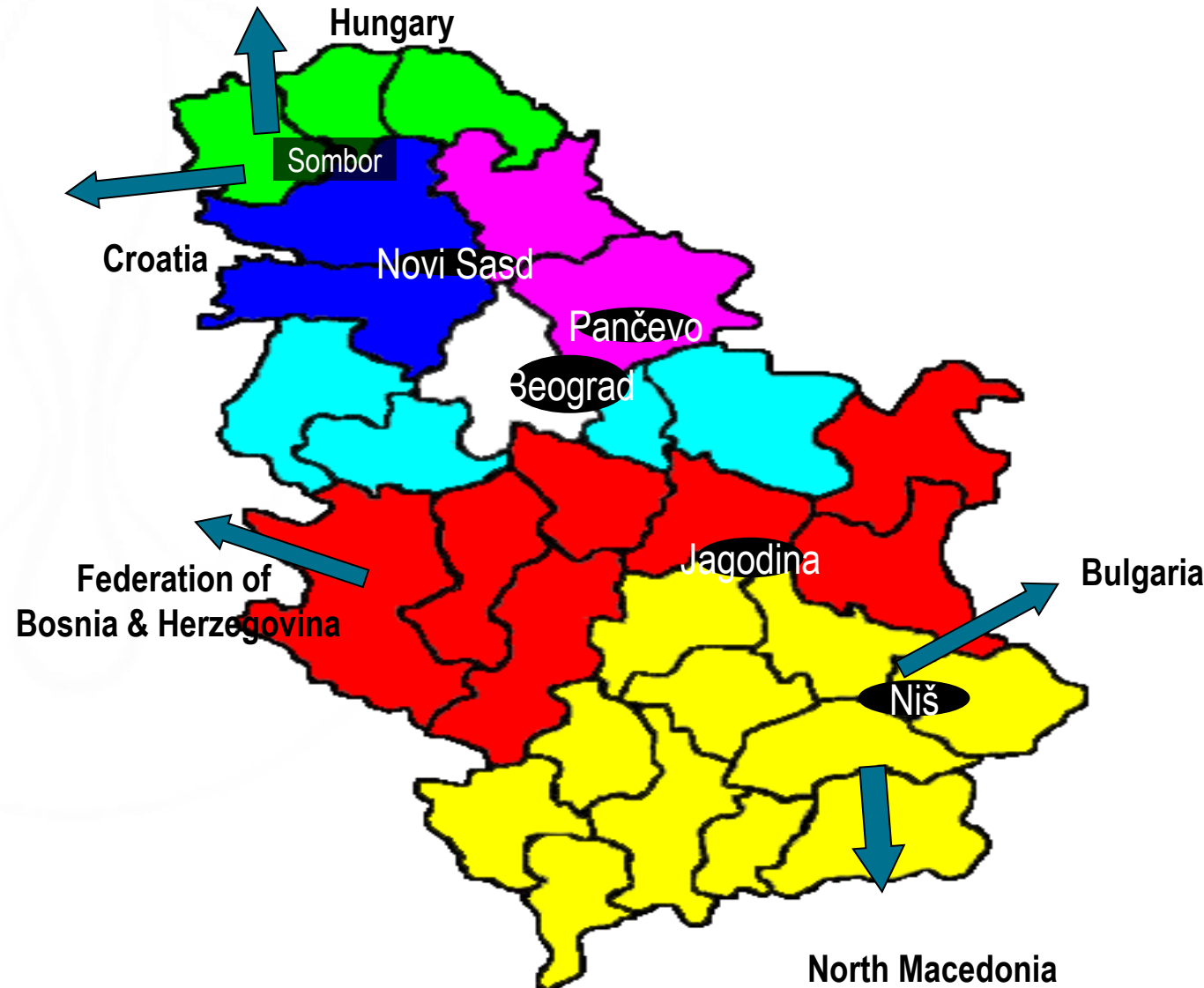
- Increase security of supply in order to respond to growing demands
- Significantly prevent possible accidents on roads and rivers
- Decreasing pollutions (water, air, soil)
- Energy efficiency
- Decreasing traffic jam
- Possible cooperation with surrounding countries and open market
- New jobs opportunity
- Regional development

Concluding remarks

- This project provides more efficient way to security of supply and environmental impact in order to downstream petroleum industry business
- Realization of the Project needs support of the State (increasing existing ECO taxes and new regulations on inland water transport - loading and unloading petroleum products on open river), in order with EU standards and directives

BUT ...

- As we have shown there is some beneficial for „both sides“ (potential users and State)
- Next phase of the Project could be constructing an interconnection with neighbor countries to provide higher security and green supply chain of derivates on Southeast Europe





**thank you for
your attention**