



**HANDA**  
CROATIAN COMPULSORY  
OIL STOCKS AGENCY



# **Croatian experience HANDA - a success story**

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**8<sup>th</sup> OIL FORUM  
Belgrade, 28/29 September 2016**



## ABOUT HANDA<sup>(1)</sup>

<b>FOUNDER</b>	<ul style="list-style-type: none"><li>• Republic of Croatia</li></ul>
<b>FOUNDING ACT</b>	<ul style="list-style-type: none"><li>• Oil and Petroleum Products Market Act (2006)</li></ul>
<b>LEGAL FORM</b>	<ul style="list-style-type: none"><li>• non-profit public institution</li></ul>
<b>BODIES</b>	<ul style="list-style-type: none"><li>• Governing Council and Director General</li></ul>
<b>TASK</b>	<ul style="list-style-type: none"><li>• To form the state compulsory oil stocks at the level of a 90 days consumption by 31<sup>st</sup> July 2012, in line with Directive 2006/67/EC</li></ul>
<b>BASIC PRINCIPLE</b>	<ul style="list-style-type: none"><li>• Transparent, market-neutral operation at the lowest possible cost</li></ul>



## ABOUT HANDA<sub>(2)</sub>

- ❖ public institution founded by the Republic of Croatia, founding rights are exercised by the Croatian Government, and it is directly responsible to the Croatian Government
- ❖ the central body in the Republic of Croatia for compulsory stocks of oil and oil products, the only one authorized and responsible to establish, maintain and sell compulsory stocks of oil and petroleum products
- ❖ of strategic and special interest for the Republic of Croatia on the basis of the Government Decision



## VISION

In line with the energy policy set by the EU and adopted energy directives, and in line with Oil and Petroleum Products Market Act, HANDA's vision is to provide secure and reliable supply of oil and petroleum products to the Croatian market in case of a major energy supply disruption.

## MISSION

**HANDA's mission is to establish and manage compulsory stocks of oil and petroleum products in the prescribed quantities and structure in accordance with the provisions set out in Crude Oil and Petroleum Products Market Act.**



## MAIN ACTIVITY

- ✓ **Establishment** of compulsory stocks of oil and petroleum products
- ✓ **Storage** of compulsory stocks of oil and petroleum products
- ✓ **Management** of compulsory stocks of oil and petroleum products
- ✓ **Cooperation** with state and public administration as well as the energy and economic entities in the country and abroad

## LEGAL FRAMEWORK

- EU acquis
- Agreement on the Energy Community
- Council Directive 2009/119/EC
- Oil and Petroleum Products Market Act
- The Law on State Budget
- The Law on Civil Servants
- HANDA's Statute
- Plan on safeguarding, dynamics of forming and replenishing of compulsory oil and petroleum product stocks, organization of storage and regional distribution (2009)
- Intervention Plan in the event of extraordinary disturbance in market supply of oil and petroleum products (2012)
- Ordinance on calculation method for average daily net imports, average daily consumption and level of oil and oil derivatives stocks (2015)
- other by-laws and general acts HANDA



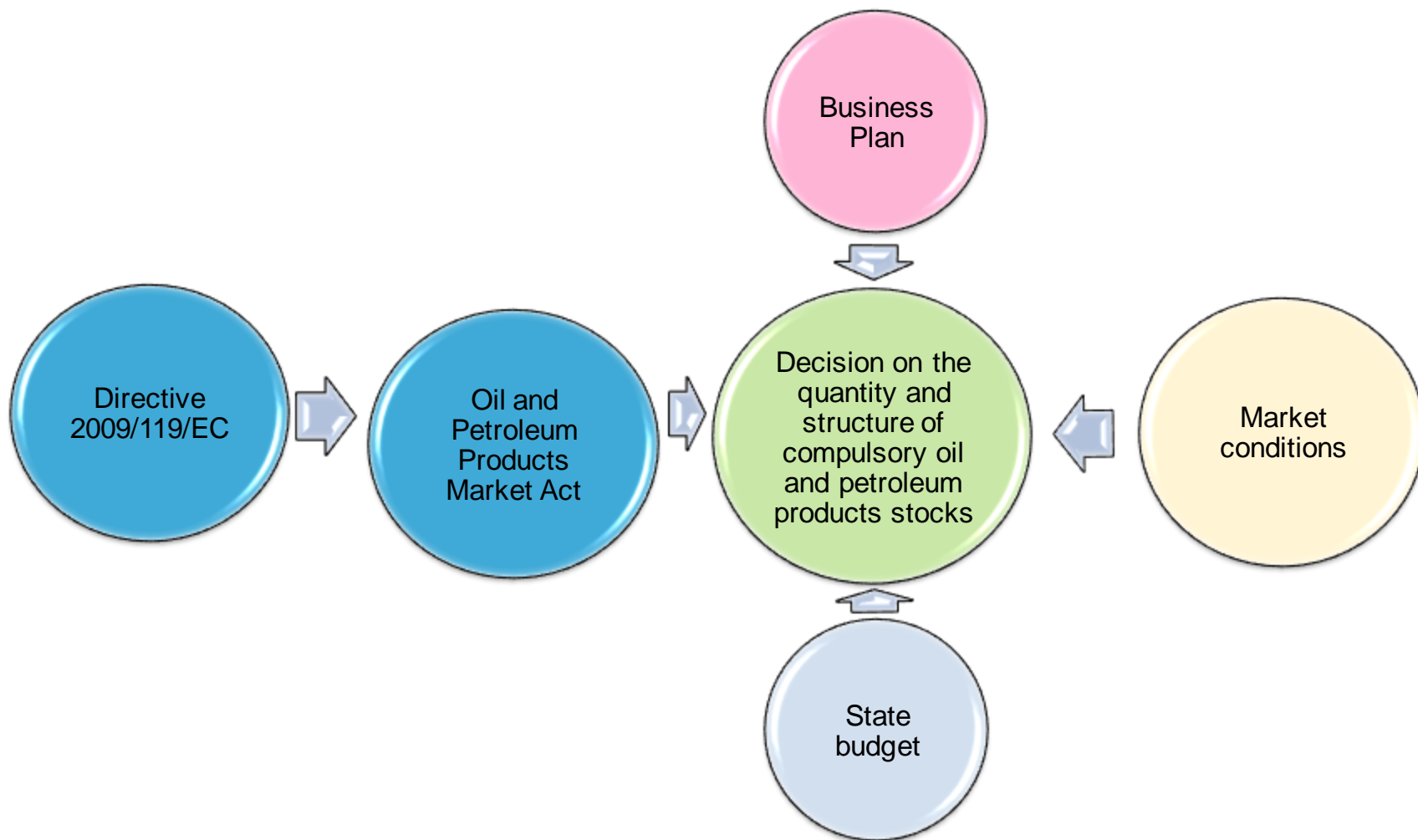
## OBLIGATION FULFILMENT

**Total quantity (tones; days) and structure of compulsory stocks of oil and petroleum products per year**

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016
Gasoline	0	10.000	30.000	10.000	32.000	57.000	39.000	39.000	39.000
Diesel oil	0	33.000	25.000	52.000	203.000	189.000	183.000	171.000	140.000
Gas oil	0	0	0	0	28.000	33.000	30.000	30.000	30.000
Jet fuel	0	0	0	0	18.000	20.000	20.000	20.000	20.000
Fuel oil	53.000	35.000	40.000	0	0	0	0	0	0
Crude oil	133.500	293.000	293.000	293.000	404.000	404.000	405.000	404.000	404.000
Days	22	45	44	47	95	95	95	95	90



# COMPOSITION OF OIL STOCKS<sub>(1)</sub>







## SWOT



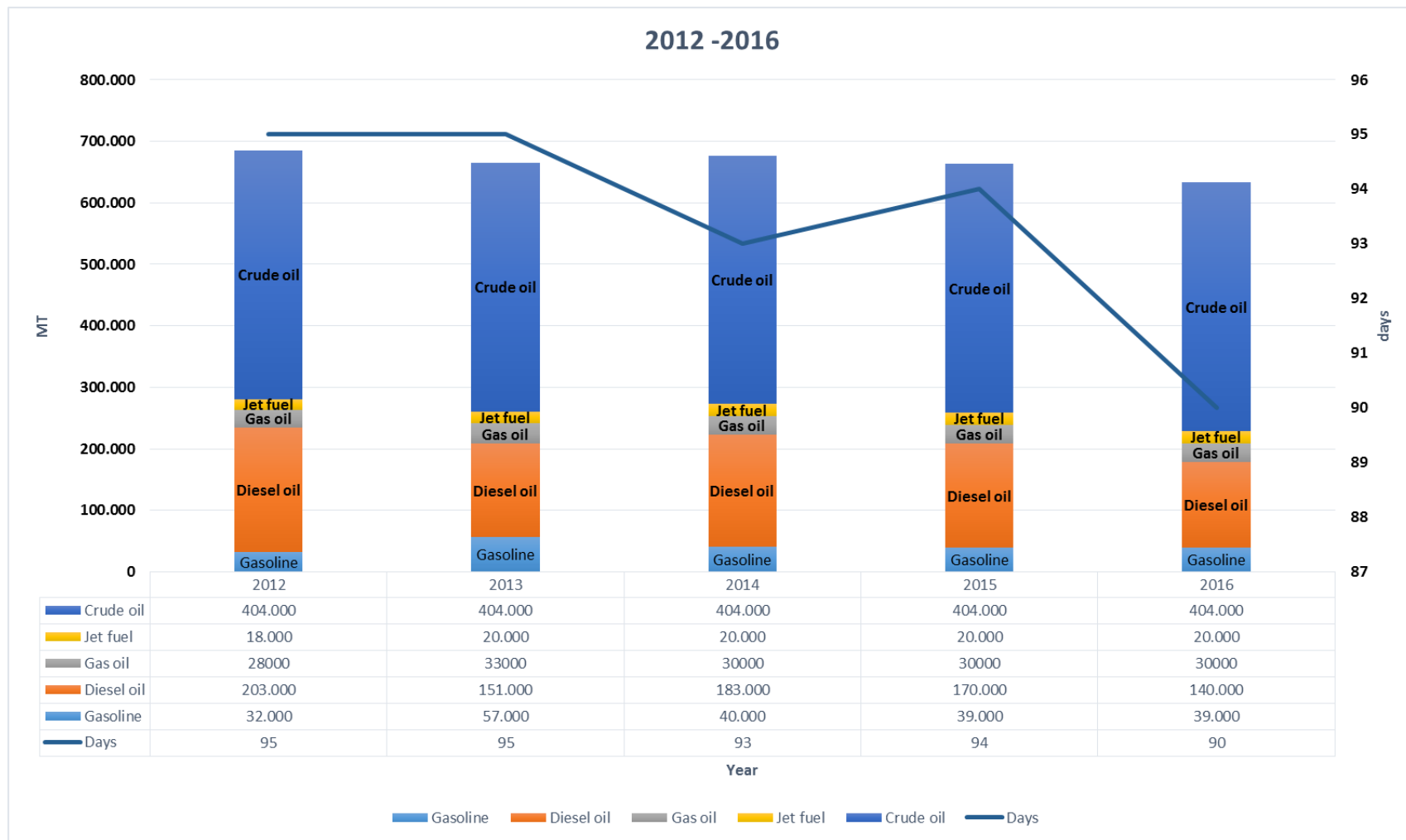


## KPI „A„ TARGETS FOR HANDA



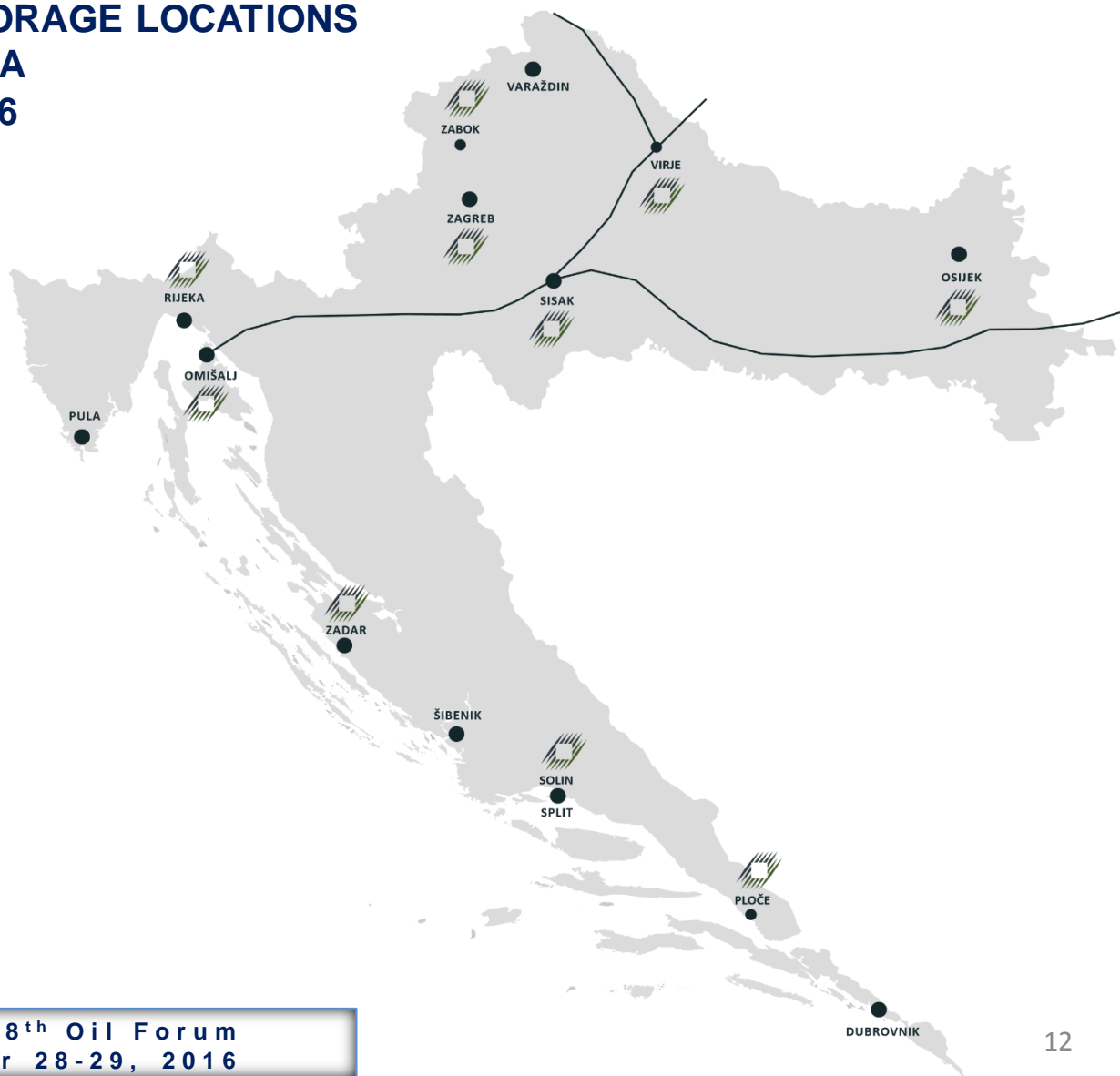


## COMPOSITION OF OIL STOCKS<sub>(2)</sub>





## COMPULSORY STOCKS STORAGE LOCATIONS IN CROATIA 2012 - 2016



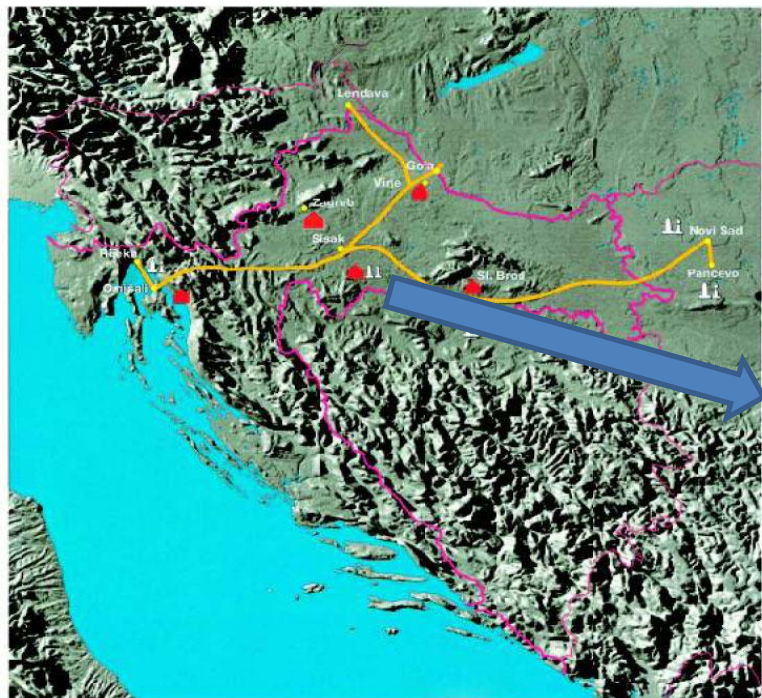
## JANAF Zagreb – Žitnjak Terminal

- medium term storage contracts
- 5 x 20.000 m<sup>3</sup> for petroleum products
- delivery: railway, trucks



## JANAF - Sisak Terminal

- Long-term storage contracts
- 3 x 80.000 m<sup>3</sup> for crude oil
- delivery: pipeline



Karta sustava JANAF-a / Hrvatska

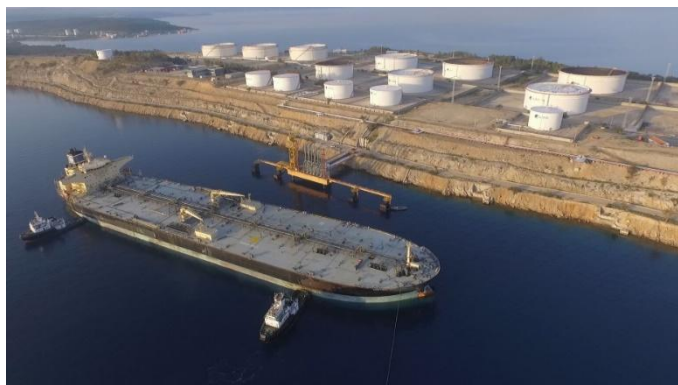
-  Rafinerija
-  Janaf
-  Terminal





## JANAF Omišalj – Tanker Port

- long term storage contracts
- 3 x 80.000 m<sup>3</sup> for crude oil

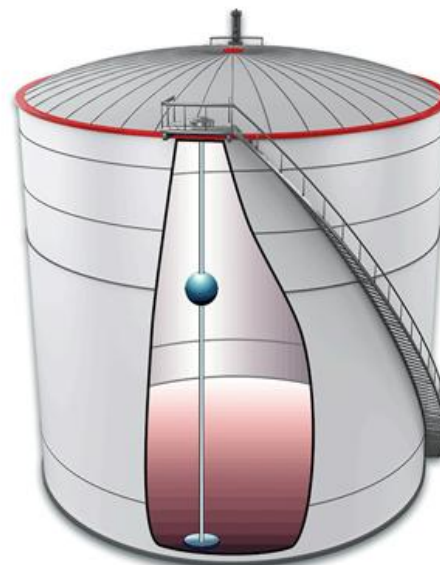




## COMPULSORY STOCKS STORAGE LOCATIONS ABROAD

### Bilateral agreement with Federal Republic of Germany

- Bremen
- Speyer
- Luenen
- Duesseldorf
- Essen
- Koeln
- Hamburg
- Wurzburg
- Wilhelmshaven
- Frankfurt AM







**With great efforts but with a positive attitude**

**HANDA is a successful state agency  
meeting set targets – maintaining and management  
prescribed level of compulsory oil stocks**



**based on own operational experience and knowledge  
HANDA is able and willing  
to offer assistance/help and cooperation  
by know-how method**



# HANDA

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OIL STOCKS AGENCY



*Thank you for your attention !*

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