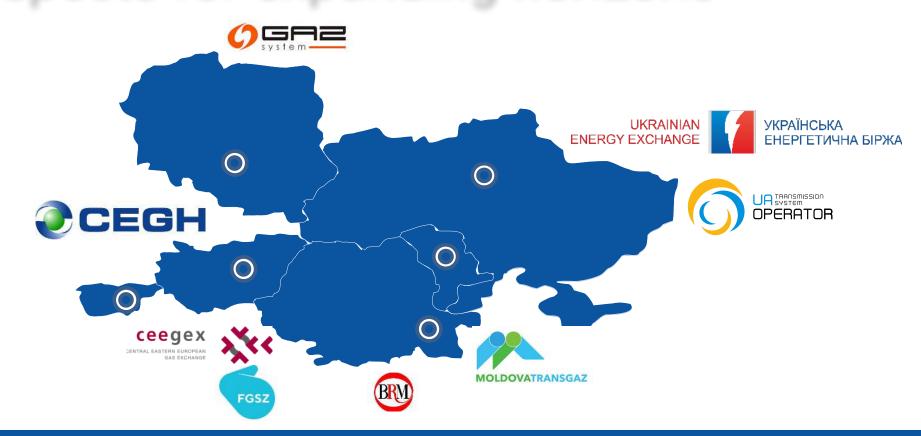


## **ENERGY TRADE IN UKRAINE**

prospects for expanding horizons



1st SEEGAS Joint-Steering Committee Meeting

September 16-17, 2021, Vienna, Austria

# WE ARE CREATING A MARKET WE REPRESENT THE MARKET

years of activity

11 market segments

POR THE LAST 5 YEARS:

280+

billion UAH
of trading volume

50+
thousands
of concluded agreements

3000+
participating companies

### **UEEX** -

- the first and only NSSMC licensed commodity exchange in Ukraine
  - ✓ License for activities on the organization of trade in products on commodity exchanges
  - ✓ License for clearing activities to determine liabilities
- operates the electricity market in the segment of bilateral contracts
- operator of the trading platform on the within-day gas market and the day-ahead market
- trades in all types of energy resources
- is the official and main source of market prices in Ukraine

**Electricity BCM** 

66,6%

Oil products 15,1%

**Coal products** 

Gas

20,5%

from the free market

Oil and Gas condensate

73,2%

**Fertilizers** 

**LPG** 

35,0%

om production

Untreated timber and lumber

85,0%

rom production since July 2021

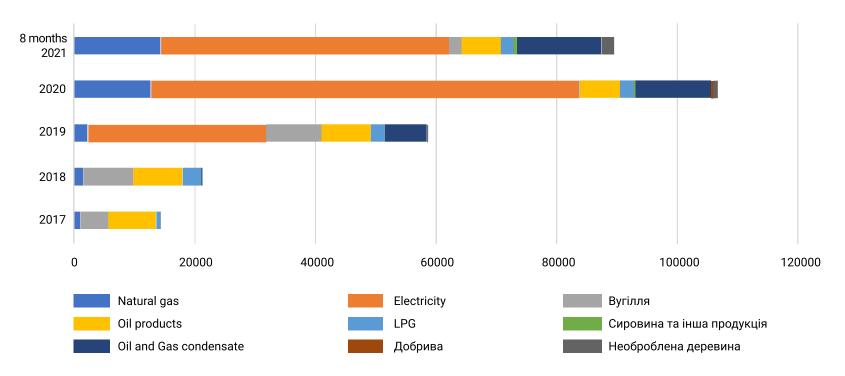
Raw materials and other products

Tax lien

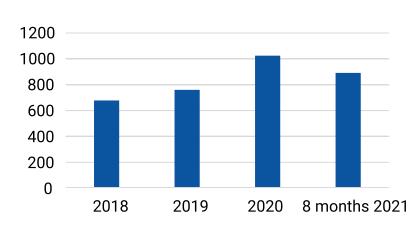
Prozorro.Sale

### TRANSPARENT AND COMPETITIVE MARKET IN NUMBERS

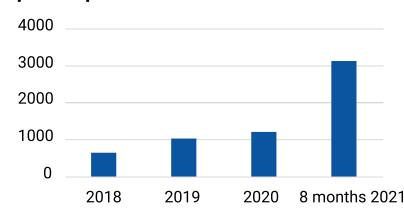
### Volumes of trades by directions, UAH million



Number	of	trading	sessions
In the form of a unil	ateral	auction	



## Number of accredited participants



	2019	2020	<b>2021</b> 8 months		
Electricity (without PSO)	5,29	43,5	31,54 millon MWh		
Natural gas	0,39	2,51	1,64 billion cubic m		
Oil products	306	369	241,09 thou tons		
LPG	130	144	90,71 thou tons		
Oil and Gas condensate	602	1756	974,98 thou tons		

			Natural gas	Electricity	Other energy resources
Spot Short-market		Auctions	_	+	+
	Medium and long-term market	Exchange trading (non-standardized forward contracts)	+	+	+
		Exchange trading (standardized forward contracts)	+	+	_
	Short-market	Day-Ahead Market	+	_	-
		Intraday market	+	_	_
Derivatives	Futures	Weekly	_	in developing	_
		Monthly	in developing	in developing	at the planning stage
		Quarterly	in developing	in developing	at the planning stage
		Seasonal	in developing	in developing	at the planning stage
		Annual	in developing	in developing	at the planning stage

#### **Trading system PP BETS**



**ETP trading platform** 



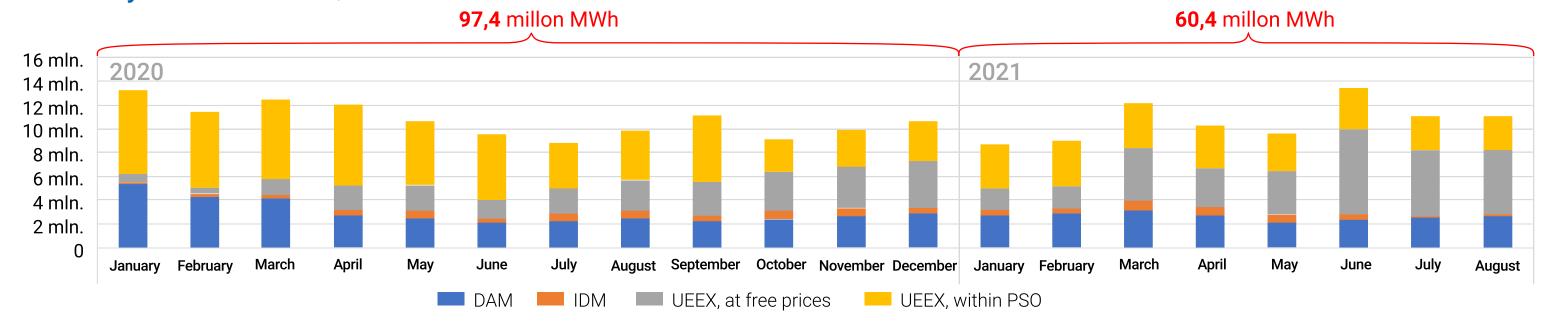
## Trading on the UEEX exchange market of bilateral contracts

In 2021:
(8 months)

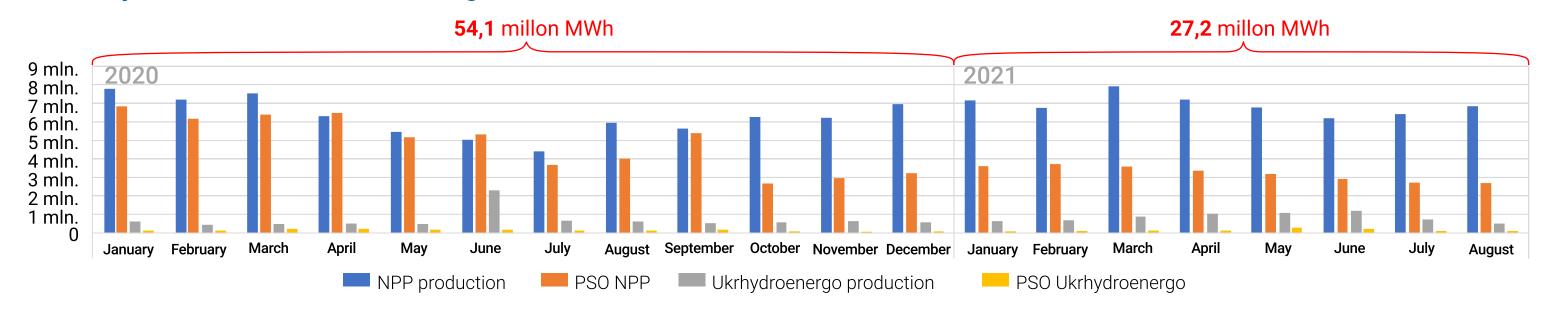
370 Number of participants 388
Number of auctions

1972
Number of exchange certificates

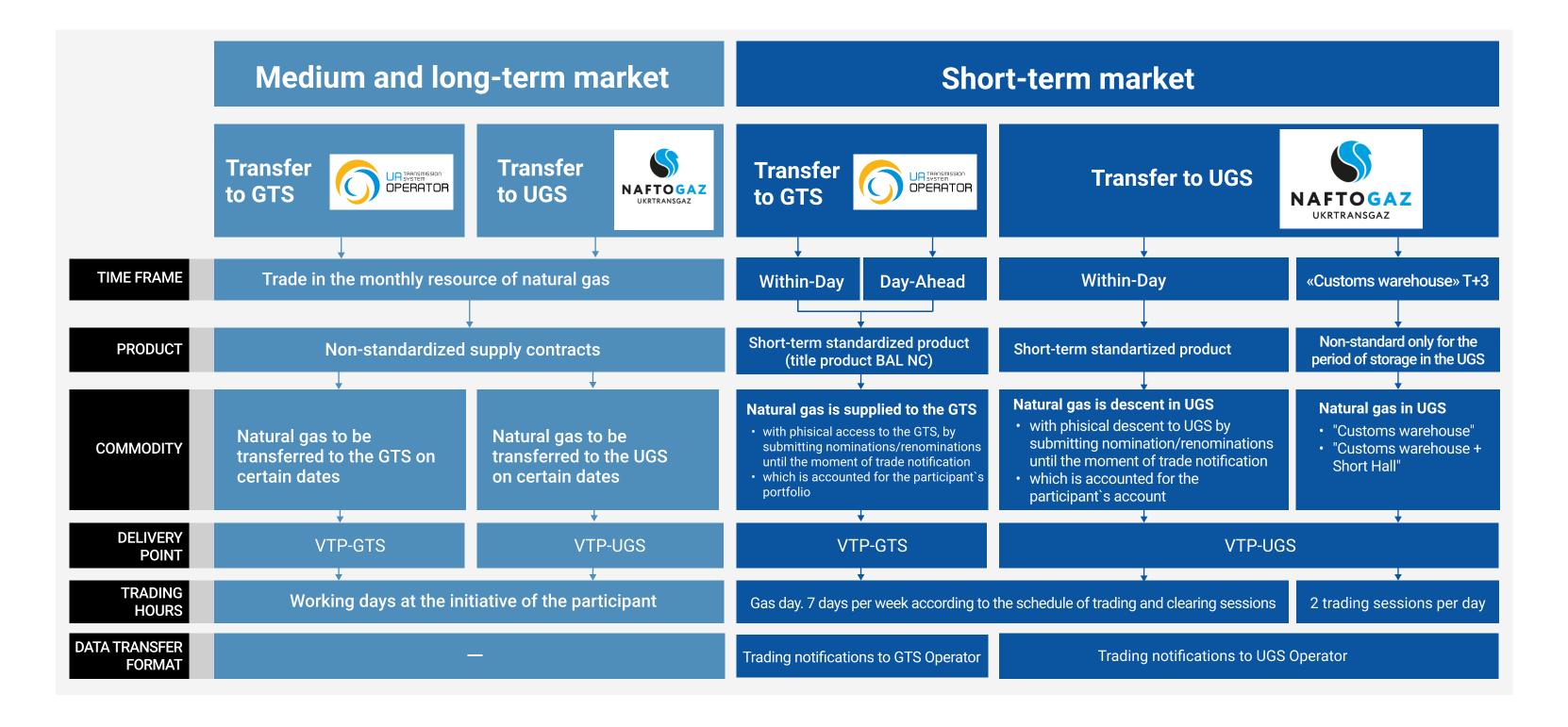
### Electricity sales volume, MWh



### Electricity sales volume according to PSO



## UEEX natural gas market 1/2



## UEEX natural gas market 2/2

In 2021:
(8 months)

**436**Number of patricipants

171

Number of trades on the long-term market

4

trading sessions on the short-term market every day

435

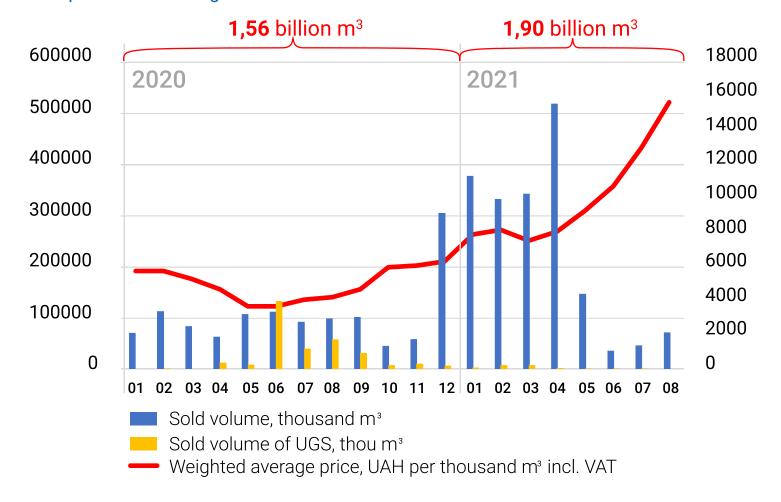
Numer of exchange certificates on the long-term market

449

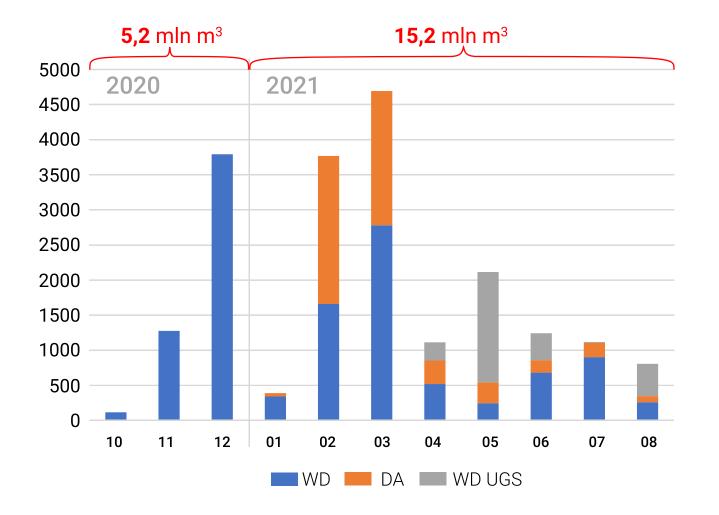
Number of agreements on the short-term market

### Medium and long-term natural gas market

Except for trades using differentials



### Short-term natural gas market, thou m<sup>3</sup>



## The exchange market of Ukraine is regulated in accordance with eu standards



- New legislation has been adopted in line with EU standards for regulating exchanges.
- The NSSMC carries out licensing and regulation of exchanges, provides a unified approach to the organization of trade, guarantees transparency of pricing and prevention of manipulation.
- Other state authorities are also involved in the regulation: the NEURC, the AMCU, the Ministry of Energy and others



- UEEX promptly publishes all information about bidding and their results within the law.
- There are a number of analytical services for participants on the website.
- Analytics, reviews and reports are published.



- Reporting to the Auction Committee for the sale of electricity and the Auction Committee for the sale of crude oil, gas condensate of own production and liquefied gas.
- Reporting to the NEURC within cooperation for the effective development and transparency of electricity and natural gas markets.
- Interaction with government, law enforcement and antimonopoly authorities.



REGULATORY, TRANSPARENCY AND REPORTING

## What is new



According to the Law Nº 1639-IX dd 14.07.2021 and private producers of electricity must sell it on BCM of UEEX



GTS Operator of Ukraine LLC began to carry out balancing actions by buying/selling STSP (s)



Electricity trading is launched according to the exchange order book technology and on the basis of a standard agreement



Launch of trade in natural gas in the customs warehouse mode and with the simultaneous use of the short haul service. Access to bidding by non-residents



UEEX has started publishing its own electricity price index in accordance with the request of the Ukrainian authorities, which should become a benchmark for the market



We have created Section Coucils at UEEX, which include market participants to better hear the voice of the market and meet its needs



According to the new legislation, the sale of untreated timber and lumber is carried out through UEEX (about USD 715 million annually, or 25.2 million cubic meters)

# Standardization of products and practices

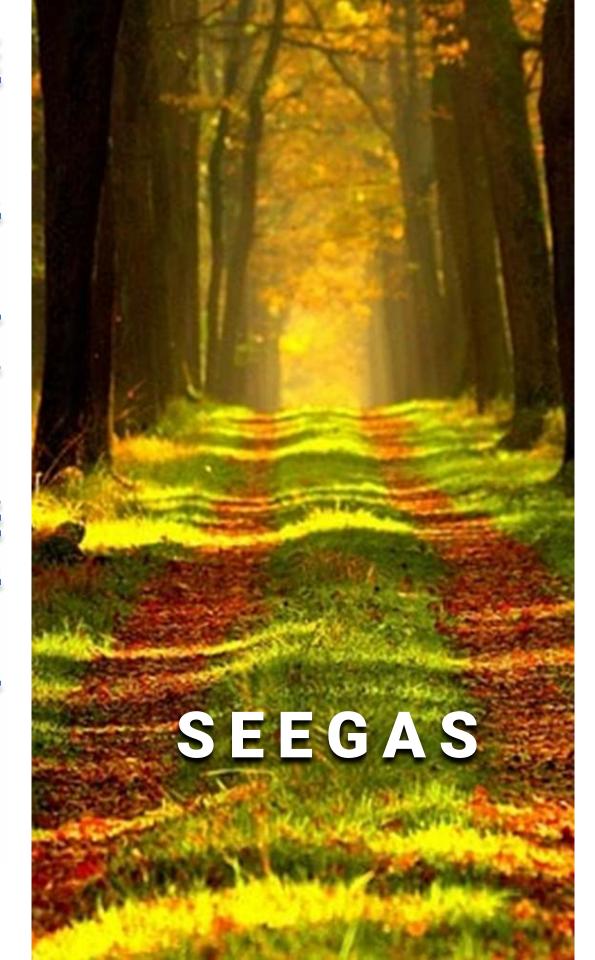
Project "Assistance to the National Securities and Stock Market Commission (NSSMC)on improvement of energy commodity markets and commodity products organized trading in Ukraine"

- Standardization of products for electricity and gas (spot and futures)
- Standardization of contracts according EFET
- Development of an energy clearing model

UEEX is a part of relevant working groups to move to standards adopted in EU

Only standards approaches will ensure the success of the single market within SEEGAS





## Next steps of the UEEX



Further adaptation of all business processes in accordance with the NSSMC regulation, which is implemented



- Further standardization and unification of products and practices.
- Launch of futures in the areas of "Electricity" and "Natural Gas".



Increasing the liquidity of the short-term gas market, including due to the more active participation of OGTSU and as a buyer, not just a seller.



- Establishing full-fledged clearing and risk management.
- Central Counterparty as a mandatory element of the exchange energy market.



Promoting the establishment of standards of transparency and reporting of the energy market of Ukraine



- Formation of marginal prices on the basis of trading platform indicators, as required by the target balancing model of BAL NC.
- Launch of gas trade with a transfer point at the border.
- GAS RELEASE PROGRAM support in Ukraine



Strengthening international integration, including on the natural gas market within the SEEGAS project. Providing opportunities for cross-border trade in natural gas through UEEX.

# Providing clearing and CCP

Under the current license, UEEX may continue to conduct clearing activities until January 1, 2023, if no legal entity (including UEEX) receives a license from the CCP and further, if such CCP will be unable to provide the services of the central counterparty to the commodity exchange.

Creation of a central counterparty
in Ukraine within the project of
the Government, USAID and
EBRD

Creation by UEEX a separate CCP





### Why does Ukraine need SEEGAS?

- Opportunity not to become «monomarket» under conditions of limited transit.
- 2. Increasing market volumes.
- 3. Ensuring transparent pricing.

### **ERASING THE BOUNDARIES**

## What can be the contribution of exchanges?

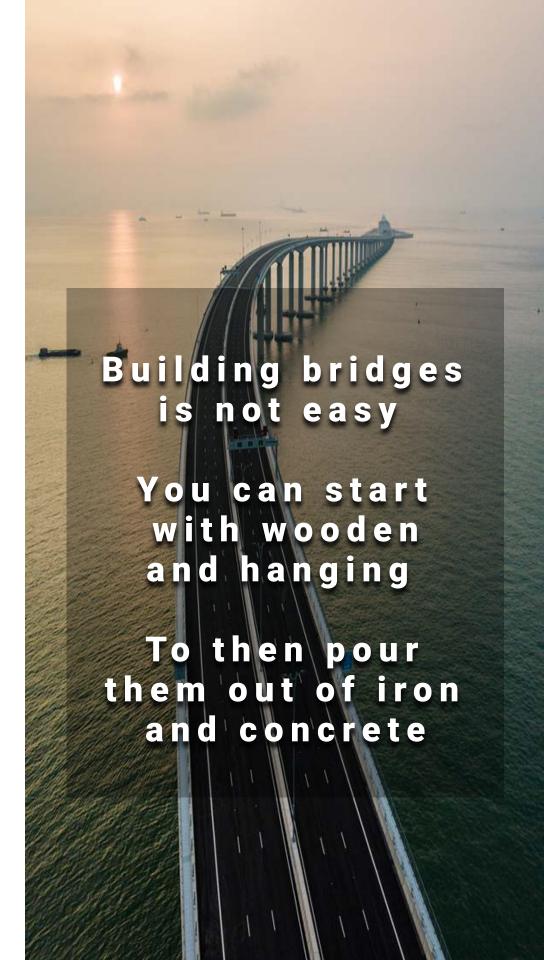
1 stage. UEEX is ready to open gas trading with a transfer point at the border to enable non-residents to trade gas on the exchange.

2 stage. Opening information windows to view the trading spaces (markets) of other exchanges in one interface.

3 stage. Unification of products and processes of exchanges.

4 stage. Creating single trading windows where the participant can trade in several markets simultaneously on one screen.

5 stage. Creating a powerful trading hub that provides its own reliable price signals for Europe.





### 1. Transfer of gas supply points from western to the eastern border of Ukraine

Ukraine has introduced European reforms, but is losing the opportunity to create its own market.

A trade point on the western border will not increase the liquidity of the Ukrainian market.

Only the eastern point will allow Ukraine to fully become part of the European gas market, and European traders to order the capacity of the Ukrainian GTS.

# What do we need and what prevents us

those who follow him.

9

9

ains

us.

## 2. What can be the contribution of exchanges?

There are no single recipes and one cannot say: "take the tracing paper of this country and go make reforms at your place". Hearing, understanding, looking for solutions and compromises, helping this is what we are here for. We are at different distances from the start, but we run in the same team and the first - paves the way for

### 3. Are we populists or are we reformers?

When we shook hands after signing the Memorandum it means that:

- we have the same goal to build a market that will benefit everyone;
- we do not take a position of an observer just to be aware of the process, but to have other conflicting plans;
- we cannot build joint projects and destroy partner capacities at the same time;
- we are ready to allocate resources and time to do the right things.
- If you tick each square SEEGAS a new super-powerful market that WE will create.
- If not we just gathered to talk and drink delicious Viennese coffee.

# THANK YOU FOR YOUR ATTENTION

Lisse G. van Vliet Business Developer



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