

# International Climate Negotiations – Training Workshop

Monday, 16 October 2017, 9.30-18.15 - Energy Community Secretariat, Vienna – 6<sup>th</sup> floor

9.00 - 9.30 Registration and Welcome coffee

## 1. Introduction

9.30-10.45

Janez Kopac, Director, Energy  
Community Secretariat

Dirk Buschle, Deputy Director/Legal  
Counsel, Energy Community  
Secretariat

## 2. Negotiations Fundamentals

**Approches and Role Play Scenario**

10.45 – 12.45

Sonja Rauschuetz, Founder and  
Managing Partner, Vienna School of  
Negotiations

**Light lunch**

12.45-13.30

## 3. Navigate UNFCCC Climate Negotiations

**COP Negotiating table for the energy sector: Group  
Activity**

13.30-15.30

Andreas Gunst, Partner, DLA Piper

**Coffee/Tea break**

15.30-15.45

#### 4. Prepare, coordinate and align for COP 23

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**Skills and techniques needed to reach common negotiation positions. Role play scenario**

15.45-17.45

Gabriela Fischerova, Senior State Advisor on Climate Change, Ministry of the Environment of the Slovak Republic

Gyorgyi Gurban, Programme officer, UNEP-MAP, Former Climate Change Attache' of Hungary

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#### 5. Summary and Learning Review

17.45-18.15

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